

# SCOTTISH ENTREPRENEURIAL ECOSYSTEM GUIDE

2024-25





## WELCOME TO SCOTLAND'S ENTREPRENEURIAL ECOSYSTEM

Scotland is the best place in the world to start and scale your business. Learn about the ecosystem of entrepreneurial support that will help you do it.

With 5.5 million people, seven dynamic cities, over 10,000 miles of coastline, and 790 islands, Scotland is a uniquely breathtaking place with a thriving entrepreneurial ecosystem that can support your business.

This ecosystem of support, spanning the public, private, and third sectors, offers world-class assistance to start-ups, spin-outs, and scale-ups.

Scotland has a rich heritage of innovation and international ambition. It's a place where sustainable business growth benefits society, with values of equality, fairness, and diversity embedded into all business services.

Incubators, accelerators, and coworking spaces provide environments for you to cultivate ideas, find skilled talent, and learn techniques for starting and scaling a sustainable company.

As your business grows, you'll find extensive support and infrastructure to help you progress. You can access Scotland's innovation centres, which combine academic creativity with industrial insights, offering sector-specific knowledge to help your company address market opportunities.

Scotland's finance and investment landscape also offers a full range of options to accelerate growth and unlock opportunities for your company to scale up.

From Shetland to the Borders, you can access business advice, mentors, and peer support to help make your entrepreneurial vision a reality.

This guide provides a snapshot of the organisations in Scotland that stand ready to support you and your business.

This Guide is produced and updated by the High Growth Entrepreneurship team at Scottish Enterprise on behalf of the Scottish entrepreneurial ecosystem. For more information on this Guide, please contact: Scottish Enterprise / entrepreneurship@scotent.co.uk / +44 (0)300 013 3385 / www.scottish-enterprise.com/entrepreneurs

If you are based in the Highlands & Islands area, please contact:
Highlands & Islands Enterprise / enquiries@hient.co.uk / +44 (0) 1463 245 245 /
www.hie.co.uk If you are based in the South of Scotland, please contact:
South of Scotland Enterprise / +44 (0)300 304 8888 /
www.southofscotlandenterprise.com

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### **COWORKING AND LAB SPACES**

Coworking spaces and laboratories are physical workspaces that offer room for your business. You may need a simple office space hire to gather your team or specialist facilities and equipment – Scotland has a wide range of space to offer.

Coworking spaces are physical workspaces that offer your business basic office services with flexible terms.

They're typically available at a cost or on a membership basis. There's usually no time limit on how long your company can stay – meaning you can continue to access services as long as you need them.

Lab spaces are specialised workspaces designed for scientific research, development, and testing. They are designed to accommodate the unique needs of scientific work, with controlled environments and specialised resources such as advanced laboratory equipment and technical facilities.

They also provide a collaborative environment for innovation and experimentation among researchers, scientists, and entrepreneurs, promoting discovery and innovation.

#### **CAN DO CRIEFF**

Can Do Crieff, Lodge Street, Crieff, PH7 4DW



www.candocrieff.com

x.com/CanDoCrieff



Can Do Creiff, also known as Creiff Community Trust, is a shared professional space where people can come to work instead of working in isolation or commuting long distances every day.

With a range of members including remote workers, business owners and entrepreneurs, Can Do Crieff offers a calm and friendly space to focus on whatever it is you're working on.

#### **COLLABOR8TE**

♠ 22 Montrose Street, Glasgow, G1 1RE







Collabor8te offers coworking memberships, drop in day passes and meeting room hire in a bright, spacious building in the heart of Glasgow City Centre.

Its members range from small businesses to freelancers and remote workers, and all benefit from business support, discounts and regular events.

#### **COLLECTIVE COMMUNITIES CIC**

103 Strathmore House, Cornwall Street, East Kilbride, G74 1LF









Collective Communities CIC (trading as EK Collective) provides a range of flexible workspace in the heart of East Kilbride for the local business community. It has a range of options suited to various business needs, including hot desks and fixed desks, monthly leases for private offices or studios, hourly or daily room hire for meeting rooms, a training room, a one-to-one counselling studio, and a podcast and photography studio.

It welcomes businesses of all sizes, from start ups to large corporate entities, freelancers, home workers, charities and social enterprises. It's a space for productivity, creation and collaboration with a diverse mix of members. All memberships are on a short-term, all-inclusive rate, which provides maximum flexibility.

#### **CREATE BUSINESS PROPERTIES**

- Castlebrae Business Centre, 40 Peffer Place, Edinburgh, EH16 4BB
- **(3)** 07886 768322
- www.createbusinessproperties.com
- x.com/Cre8teLtd



From start ups to national companies, Create is home to a variety of businesses throughout its 65 varying sized property units.

Create doesn't just offer affordable, flexible leases for office space, it provides its members with a tenant hub, which offers signposting on where to gain advice on key business topics, and hosts business knowledge exchange events, for tenants to network and share expertise.

#### **FOXGLOVE OFFICES**



foxgloveoffices.com





Foxglove Offices is a space dedicated to supporting entrepreneurs, start-ups, and companies in Edinburgh.

It offers flexible workspace solutions with a range of benefits including high-speed internet, meeting and conference rooms, on-site administrative staff, IT support, modern amenities and a collaborative community.

#### **GLASGOW COLLECTIVE**

↑ 15 East Campbell Street, Glasgow , G1 5DT



www.glasgowcollective.com





Glasgow Collective provides a range of workshop, studio, office and coworking spaces in the heart of the Barras.

These spaces are open to anyone with a passion for what they do. Glasgow Collective welcomes businesses of all shapes and sizes, from individual freelancers to large corporate entities and everything in between, as well as charities and social enterprises.

All memberships are short term all inclusive licences, which provides maximum flexibility to grow and adapt as your business needs.

#### **HORIZON SCOTLAND**

1 2 Innovation Way, Forres Enterprise Park, Forres, IV36 2AB



www.enterpriseparkforres.co.uk





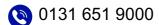
Located in the Enterprise Park, Forres, Horizon Scotland offers a range of workspaces for startups and small businesses. With hot desking options and rentable office units, Horizon offers long- or short-term lets and good company.

The Park is home to specialist companies who are leaders in their fields, including technology, manufacturing, engineering and the space industry. Its unique infrastructure allows ambitious, knowledge driven and dynamic businesses to network and collaborate with like-minded tenants, creating an inspirational, innovative culture.

The building provides high-quality, accessible facilities and events space to cater for a variety of activities for businesses, community groups and individuals with excellent customer care provided by the Horizon Scotland management team.

#### MIDLOTHAN SCIENCE ZONE

Roslin Innovation Centre, The University of Edinburgh, Easter Bush Campus, Midlothian, EH25 9RG



midlothiansciencezone.com





Midlothian Science Zone represents a unique cluster of science parks, research institutes, and companies within Midlothian and is supported by a steering group of prestigious industry partners.

This dynamic community forms a hub of knowledge exchange and facilitates access to expertise, resources and core facilities, new technologies, accommodation and services, business support, networks, and events.

Its focus is to encourage collaboration between scientists, researchers, academia and entrepreneurs 'in the zone' within One Health, agriculture, aquaculture, and other related sectors.

#### SCOTLAND HOUSE LONDON

♠ 58 Victoria Embankment, London, EC4Y 0DS



www.scotlandhouse.com





Scotland House London is a platform through which the Scottish Government and partner agencies showcase Scotland's strengths in order to increase trade and investment and encourage collaboration. Through its membership model, Scotland House provides Scottish organisations with a low cost, high-end, flexible base to engage with businesses in London.

Scotland House puts supporting the growth of Scottish businesses is at the heart of everything it does. From its award-winning workspace and exclusive events, its membership package is designed to support Scottish organisations looking to grow.

Members can benefit from national and international connections that bring the best of Scotland to central London.

#### THE MELTING POT

15 Calton Road, Edinburgh, EH8 8DL



www.themeltingpotedinburgh.org.uk





The Melting Pot is Scotland's Centre for Social Innovation, offering a space for entrepreneurs, startups and scale ups alike to work and collaborate.

With a particular focus on the social innovation sector, The Melting Pot works with innovators who are developing or running an enterprise / businesses that have a positive impact for people and the planet.

As well as workspace, it also offers an incubator programme for early-stage innovators to help them take their idea from concept to launch.

#### THE SOCIAL HUB GLASGOW

15 Candleriggs Square, Glasgow, G1 1TQ

**0141 536 0788** 

www.thesocialhub.co/glasgow



The Social Hub is a community-focused co-live and co-work concept where people can come together to learn, stay, work and play.

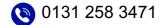
With eighteen locations spread across fourteen dynamic European cities, The Social Hub is a proven concept that has chosen Glasgow as its first UK hub.

While The Social Hub is also a residential space, it's got plenty to offer for people looking for a place to work.

Its lively co-work spaces centre on community, while benefitting from stylish interiors and carefully crafted spaces that optimise creativity, stimulate the entrepreneurial spirit, and inspire collaboration.

#### **TRIBE PORTY**

19 Windsor Place, Edinburgh, EH15 2AJ



tribeporty.org





Tribe Porty offers a variety of workspaces including offices, studios, permanent desks, and hot desking options, and is home to a vibrant community of social entrepreneurs, freelancers, charities, SMEs, and enterprises. It currently boasts a diverse membership of 145 individuals from a range sectors, including photographers, translators, graphic designers, and environmental consultants.

Tribe Porty is proud to host circular economy businesses such as Velow Bikeworks and The Edinburgh Tool Library. It also supports health and wellbeing through our holistic businesses, The Pilates Studio Edinburgh and Portobello Natural Health.

Tribe Porty's ethos is to build a nurturing environment that fosters creativity and collaboration that benefits businesses, individuals, and communities alike.

# ENTREPRENEUR SUPPORT AND NETWORKING ORGANISATIONS

Entrepreneur support and networking organisations are a vital part of Scotland's entrepreneurial ecosystem. If you're a founder, they can connect you with essential resources, opportunities, platforms, and networks.

Entrepreneurial support and networking organisations focus on activities such as:

- Hosting events
- Networking opportunities
- Social gatherings
- Awards
- Dinners
- Competitions
- Masterclasses and workshops
- · Mentoring or coaching sessions

Through these events, you can share experiences, gain insights, and build valuable relationships with peers, mentors, and industry leaders.

Awards, dinners and competitions celebrate entrepreneurial success, providing your business with visibility and giving inspiration to the community.

Through these connections and learning opportunities, these organisations help to support a dynamic entrepreneurial community in Scotland.

**ABVentures** 

**ABVentures** 

#### ABERDEENSHIRE COUNCIL











Aberdeenshire Council fosters a sustainable, innovation-driven economy in north-east Scotland and collaborates with partners to provide comprehensive economic support.

Its Economic Development Team delivers the Business Gateway service for Aberdeenshire and Aberdeen City, supporting businesses from start-up through to established stages. Invest Aberdeen serves as the inward investment hub, offering a single contact point for exploring business opportunities.

The Employment Support Team coordinates the Aberdeenshire Employability Partnership to help people into work and training. The External Funding Team secures and manages external funding. The Industry Support team supports key sectors, along with the Place Team, which works with economies across the region.

#### **ABVENTURES – UNIVERSITY OF ABERDEEN**

⚠ University of Aberdeen, King's College, Aberdeen, AB24 3FX







ABVentures is the University of Aberdeen's dedicated service for students and recent graduates who are enterprising, entrepreneurial, and innovative, or who are simply inquisitive and want to think about starting their own business or social enterprise.

ABVentures can help founders develop and validate their business ideas, signpost to funding opportunities, and connect them with the wider entrepreneurial ecosystem.

Founders can also access workspace through the ABVenture Zone incubation space.

#### **ACCELERATEHER**

🞧 2nd Floor, Elder House, Multrees Walk , Edinburgh, EH1





www.accelerateher.co.uk



x.com/AccelerateHERuk

Accelerate HER is a network that exists to accelerate the growth, backing, and visibility of high-growth-potential women founders in Scotland. It aims to move the dial of investments in their companies ever closer to 50%.

The organisation has worked with over 8,000 female founders, delivering mentoring, bootcamps, workshops, networking events, international market building missions, online learning, and the AccelerateHER Awards.

Guidance and support are tailored to the different stages of the founder's journey, encouraging the growth plans of ambitious female entrepreneurs, building the next generation of female leaders, and providing a network to facilitate stronger business connections.

#### **BIODUNDEE**

City Development Department, Dundee House, 50 North Lindsay Street, Dundee, DD1 1LS





🐚 01382 434913



🗯 <u>www.biodundee.co.uk</u>



x.com/BioDundee

Dundee is one of the UK's most exciting life sciences clusters, with world-class companies, universities, and research institutes all within a three-mile radius.

BioDundee is a partnership between public, private, academic, and third sector organisations. Its purpose is to build the strength of the life sciences and healthcare sectors in Dundee and the wider Tayside region internally through partnership working, networking, knowledge sharing, and skills development.

BioDundee offers a truly open and accessible network to help aspiring companies develop and test products from concept to launch. With world-class research facilities, strong partnerships, and access to relevant skills and facilities, it provides exceptional value and new opportunities.

## BRITISH ASSOCIATION OF WOMEN ENTREPRENEURS (SCOTLAND)

♠ 25 Clarendon Place , Stirling, FK82QW

01786 271376

bawe-scotland.org



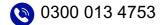
The British Association of Women Entrepreneurs (Scotland) is an organisation primarily for senior female entrepreneurs in scale-up mode in Scotland.

The Association meets for dinner four times a year, each time with a female founder as speaker. In addition, it runs events and meet-ups throughout the year. It's affiliated with the British Association of Women Entrepreneurs (London) and the international organisation FCEM (Femme Chefs D'Enterprises Mondiales).

Past speakers include Judy Murray OBE, Kate Forbes MSP, and Darina Garland of Ooni Pizza Ovens.

#### **BUSINESS GATEWAY**

19 Haymarket Yards, Edinburgh, EH12 5BH



www.bgateway.com





Business Gateway is Scotland's national business support service. It offers free one-to-one advice, online resources, market research reports, webinars, and workshops to anyone looking to start up, strengthen, or transform their business.

For those at the idea stage, its Planning To Start service provides an instant start-up toolkit. You'll be connected with your nearest Business Gateway office and they'll help you get started. If you're already running a business and looking for support, you can enter your details into the Strengthen Your Business tool in 10 minutes and get a personalised dashboard of resources to help you take the next step.

Business Gateway has offices across Scotland, with advisers ready to offer support to all businesses, regardless of size or sector.

#### **CEED SCOTLAND**

- UWS, Hamilton Technology Park, Stephenson Place, Blantyre, G72 0LH
- 07975 694405
- m ceed-scotland.com
- x.com/ceed\_scotland



CeeD (Centre for Engineering, Education and Development) Scotland is a community of businesses and academics that pools its talents, experience, and resources to achieve operational excellence in its organisations, increasing operational efficiency in order to impact the bottom line.

CeeD uses its collective expertise to solve specific challenges and offers events, programmes, business support, and reduced membership fees for early-stage businesses.

It supports member businesses through the very real challenges they face daily in areas such as property, planned maintenance, lean manufacturing techniques, energy, waste, training, marketing, health and safety, and product and people development.

### CENTRE FOR ENTREPRENEURSHIP, UNIVERSITY OF DUNDEE

Centre for Entrepreneurship, University of Dundee, Unit A, 75 Old Hawkhill, Dundee, DD1 5EN



- **(3)** 01382 386568
- www.dundee.ac.uk/entrepreneurship
- x.com/UoDEnterprise

The Centre for Entrepreneurship at the University of Dundee aims to improve the self-reliance and employability of students, staff, and recent graduates through the development of business enterprise skills. It also supports start-ups.

Although focused on students, staff, and alumni, many of the Centre's services are open to all. The team provides expert support and advice to help entrepreneurs and start-ups test their ideas. Through a partnership with business accelerator Elevator, it also helps fast-track businesses to success while supporting companies in the first stages of their entrepreneurial journey.

#### **CREATIVE DUNDEE**

VRC 2:03, Dundee Contemporary Arts, 152 Nethergate, Dundee, DD1 4DY



<u>creativedundee.com</u>



mobile.x.com/Creative\_Dundee



Creative Dundee centres creative practitioners and communities as powerful catalysts for the collective good. It's built by, with, and for Dundee's creative community.

Creative Dundee equips creative practitioners and businesses with opportunities, connections, space, and tools to strengthen creative communities in Dundee – to enable a more confident and optimistic future.

Current activities include creative industries networking, sector development opportunities, and events, as well as resourcing, supporting and advocating for creative practitioners. It also connects creative industries professionals with the Amps network – an active community of people who want Dundee to thrive as a creative city.

#### **CREATIVE EDINBURGH**





creative-edinburgh.com



x.com/CreativeEdin



Creative Edinburgh is a charity that unites creative thinkers across the city. Its main objective is to protect the welfare of Edinburgh's creative community through services for creative freelancers, sole traders, and start-ups, in order to allow them to develop and thrive.

Through events, career support, and advocacy, Creative Edinburgh brings together and helps grow the city's creative community. It provides a space for creation, collaboration, and connection at every stage of your career.

Creative Edinburgh is the city's largest network of multi-disciplinary creatives, being made up of over 6,500 members. Members span every creative sector, including art and design, illustration, animation, publishing, marketing, and creative tech. Membership is tiered and includes a free level, which is accessible to all.

#### **DECHOMAI**

147 Bath Street, Glasgow, G2 4SN

07543 055743

www.dechomai.co.uk

x.com/dechomailtd



Dechomai is a social enterprise that offers start-up business support for ethnic minority founders.

It focuses on providing ethnic minority professionals with leadership and enterprise skills. Services include enterprise development programmes, business incubation, mentorship and coaching, entrepreneurial apprenticeship, and networking programmes and events.

#### **ELEVATOR**

Elevator HQ, 27-28 Camperdown Street, City Quay, Dundee, DD1 3JA



www.elevatoruk.com

x.com/ElevatorUK



Elevator is Scotland's leading social enterprise in the field of enterprise and business support services. Its goal is to ignite, nurture, and grow entrepreneurial spirit – driving transformational impact for individuals, companies, and communities. It aims to establish a thriving and inclusive society where individuals are empowered to transform their futures.

Specialist areas include leadership development, design-led innovation, digital support services, acceleration and scale-up, women's enterprise, company creation, enterprise in education, and community wealth building.

It also runs the Centre for Entrepreneurship in Dundee, the annual Elevator Transform Conferences, and the Elevator Challenge Programme.

#### **ENTREPRENEURIAL SCOTLAND FOUNDATION**

Room 6.01 Cathedral Wing, The University of Strathclyde, 199 Cathedral Street, Glasgow, G4 0QU









Entrepreneurial Scotland runs two core programmes to support people with an entrepreneurial mindset.

Its peer support programme, The Exchange, is open to leaders with a turnover of between £500,000 and £15 million. It offers the chance to join an exclusive peer advisory board. This provides a space to share experience and insights, plus access to experts, mentors, and networking with some of Scotland's most successful and influential entrepreneurs.

Its flagship Saltire Scholars Programme seeks out high-potential, entrepreneurially-minded students from universities in Scotland, putting them on a transformational development journey that includes a fully funded internship working on real commercial projects.

#### **FINTECH SCOTLAND**

Murchison House, 10 Max Born Crescent, Edinburgh, EH9 3BF







FinTech Scotland supports the growth of fintech companies that have a presence in Scotland.

Through its inclusive and collaborative cluster, it helps with expanding networks, profile raising, fundraising, recruitment, take-to-market, and more.

#### **FORAS**

- Clyde Offices, 2nd Floor, 48 West George Street, Glasgow, G2 1BP
- 07849 242090







Since 2022, Foras has taken more than 100 of Scotland's top founders and start-up leaders on international trips.

Foras can connect you with global venture capital, angel investors, and buyers in Silicon Valley, Helsinki, New York City, Lisbon, Austin, and London.

Foras is sector agnostic and supports founders or start-up leaders from pre-seed to Series B+.

#### **GIRL GEEK SCOTLAND**







Girl Geek Scotland is a volunteer community aimed at women working and studying in tech, creativity, computing, enterprise, and related sectors in Scotland. It runs workshops and events, and gives opportunities to connect with peers, meet experienced leaders, and talk about your challenges.

The community has an extensive network across established business, start-up communities, and other support networks. It also offers workshops which build key skills often forgotten about in start-up communities: empathy, support and sharing to help a community build and grow by bringing others with you.

Girl Geek Scotland has connections with many organisations, meaning it has been able to bring incredible expertise to its events, and to create opportunities for people with ideas to spark relationships and grow thriving businesses and careers.

#### **GLASGOW CITY INNOVATION DISTRICT**

♠ 99 George Street, Glasgow, G1 1RD

0141 548 4902

www.glasgowcityinnovationdistrict.com

x.com/glasgowcityinno



Glasgow City Innovation District is located in the heart of Glasgow City Centre. It's a hub of entrepreneurship, innovation, and collaboration, supporting Glasgow's growing business ecosystem with tailored events, promotion, and tailored support.

Support is available for any business within the Innovation District and beyond. It has a particular focus on the tech, digital, and creative industries. It aims to nurture and accelerate growth, improve productivity, and allow businesses to access world-class research and technology from its anchor institution the University of Strathclyde.

The Innovation District supports innovation by assisting new businesses locating to the area, through its industry-aligned innovation programmes and by driving collaboration between the businesses based there.

## GLASGOW CITY OF SCIENCE AND INNOVATION (GCOSI)

Glasgow Science Centre, 50 Pacific Quay, Glasgow, G51 1EA







Glasgow City of Science and Innovation (GCOSI) is regional innovation partnership that connects academia, government, and business. It highlight Glasgow's diverse innovation assets to attract talent, investment, and creativity – ensuring a firm innovation foundation to support and grow the regional economy.

GCOSI influences regional innovation strategy and delivers impact through a range of pioneering projects and programmes. This includes the CAN DO Innovation Event Programme – a focal point for driving new ideas and innovation in business to benefit people, productivity, and planet, which has attracted over 7,000 attendees since its inception. This Programme includes the Art of Possible fringe events and Scotland's national innovation headline event – the CAN DO Innovation Summit.

#### **GLASGOW SOCIAL ENTERPRISE NETWORK**

⚠ Brunswick House, 51 Wilson Street, Glasgow, G1 1UZ









The Glasgow Social Enterprise Network (GSEN) is a membership organisation that works to support, promote, and develop social enterprises within the Greater Glasgow area. It aims to create an environment in Glasgow in which social enterprise is able to flourish.

GSEN works with aspiring and established social enterprises to provide a safe space to share resources, ideas, and experience. It offers a platform to create partnerships and collaborations. It also provides a place to share information, hosts events and training, and signposts to specialist services.

GSEN also enables opportunities for trading between members, the community, and the public and private sectors. It's also an outlet for awareness and profile raising of social enterprises.

#### **GROWBIZ SCOTLAND**

- Bank of Scotland House, Union Street, Coupar Angus, PH13 9AE
- 01828 627790
- www.growbiz.co.uk
- x.com/GrowBizScotland



GrowBiz Scotland provides enterprise support to self-employed people, small businesses, and enterprises across rural Scotland. It can help whether you're just starting up or if you're looking for specific help with your existing business. All of its services are free and confidential.

Services include: one-to-one sessions with experienced business advisors, an award-winning mentoring programme (where you're matched with a trained mentor or can train to become one), networking get-togethers where you can meet other self-employed people, regular learning sessions covering practical subjects such as social media and bookkeeping, and REDS – the online directory of businesses in rural and island Scotland.

#### **HIGHLAND BUSINESS WOMEN**

c/o 4th Floor Metropolitan House, 31-33 High Street, Inverness, IV1 1HT





Highland Business Women, founded in 1995, is a networking and support organisation for business women throughout the Highlands. It has a varied and vibrant membership, and it welcomes members from all sectors.

Highland Business Women is affiliated with the Association of Scottish Business Women (ASB). Members can attend affiliate meetings held in other areas of Scotland. The organisation won ASB's 'Best Affiliated Group of 2016'.

Highland Business Women is managed by a group of Directors, a committee of members who are guided by the organisation's constitution. It also work closely with its sister club, Moray Business Women.

#### HIGHLANDS AND ISLANDS ENTERPRISE

An Lòchran, 10 Inverness Campus, Inverness, IV2 5NA









Highlands and Islands Enterprise (HIE) works with businesses, social enterprises, and communities of all sizes across the region, to help them develop and grow.

HIE takes a place-based approach to supporting organisations and tailors its support to capitalise on the unique opportunities presented across the region to help each community reach its potential. It also takes a collaborative and flexible approach to engaging with its clients. It aims to provide support that ensures your project is successful and sustainable and delivers economic and social benefits for the Highlands and Islands.

Depending on your needs and the project in question, HIE can direct you to online support and diagnostics, work with you directly on a programme of development, or collaborate on a longer-term basis.

#### **INNOVATE UK**

n Polaris House, North Star Avenue, Swindon, SN2 1FL







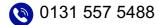


Innovate UK, part of UK Research and Innovation, is the UK's national innovation agency. It works to create a better future by inspiring, involving and investing in businesses that develop life-changing innovations.

Its mission is to help companies to grow through the development and commercialisation of new products, processes, and services – with the support of an outstanding innovation ecosystem that's agile, inclusive, and easy to navigate.

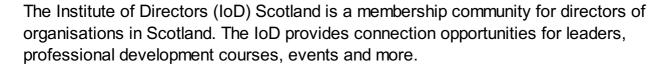
#### INSTITUTE OF DIRECTORS SCOTLAND

12 Queen Street, Edinburgh, EH2 1JE



www.iod.com/locations/scotland





As a member, you'll also have access to the IoD Mentoring Connect Platform.



#### **INTERFACE**

♠ 20 Potterrow, Edinburgh, EH8 9BL



interface-online.org.uk

x.com/InterfaceOnline



Interface brings Scotland's business and academic communities together. With connections into all Scotland's universities, colleges, and research institutes, the Interface team is based regionally to support businesses, third and public sector organisations by building collaborations with academia.

Interface's free and impartial service has helped thousands of businesses to save time and money to access academic expertise, research, funding, technologies and facilities which enables them to solve challenges, innovate, grow and ultimately become more sustainable.

These collaborations also support academic research and priorities – driving regional economic transformation, stimulating innovation, and promoting economic, environmental, and social prosperity.

#### **KEYSTONE**

19 Windsor Place, Edinburgh, EH15 2AJ



www.realkeystone.org





Keystone supports female entrepreneurs by pairing vital business skills with courses, rituals, and coaching circles to discover what drives, inspires, and energises you.

Its holistic approach is designed to help you rethink your working life. In the community, Keystone's programmes offer business training, financial literacy workshops, and wellness support – ensuring women have the skills and resources to achieve economic independence and personal fulfilment.

#### **KNOWVATE HUB**

BRT Startup Studio, 10 Bainfield Drive, Edinburgh, EH11 1AR









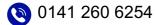
KnowVate Hub supports ethnic minority entrepreneurs in Scotland through tailored services such as workshops, mentoring, advocacy, business development tools, and more.

Its programmes are designed to meet the unique needs of underrepresented groups and empower both aspiring and established entrepreneurs. KnowVate Hub provides the resources, skills, and networks necessary for success across various industries.

Whether you're at the ideation stage or looking to scale your business, KnowVate Hub's initiatives can guide you at every step. All ethnic minority entrepreneurs are eligible, so everyone has access to the support they need to thrive and contribute to a diverse and inclusive entrepreneurial ecosystem.

#### **LOCATION DATA SCOTLAND**

100 West George Street, Glasgow, G2 1PP



locationdatascotland.com





Location Data Scotland (LDS) is Scotland's inclusive geospacial community. It helps to connect, inform, and facilitate collaboration between industry, academia, and the public and third sectors. It works across multiple industry sectors to drive innovation, unlock skills, and enable economic growth.

Supported by independent cluster-building experts Optimat, LDS works to bring together an inclusive community of entrepreneurs, industry, third sector and public sector partners, and academia. The goal is to enable location data organisations in Scotland to collaborate, drive innovation, create opportunities and efficiencies, and unlock the value in location data across multiple industries and sectors.

#### **SCOTLANDIS**

♠ Blackness Road, Springfield, Linlithgow, EH49 7LR

01506 472200

www.scotlandis.com

x.com/scotlandis



ScotlandIS is the membership and cluster management organisation for Scotland's digital technologies industry. It represents more than 1,000 companies across Scotland, including start-ups, small-to-midsized enterprises (SMEs), and multinational organisations.

ScotlandIS supports members through their business growth. If you become a member, it can provide you with connections across the industry and relevant market intelligence. It can also act as a single voice to policy makers.

Members include technology businesses across a wide range of sectors, such as telecoms, software, IT services, infrastructure specialists, and digital media. This also extends to universities, the public sector, financial services, energy industries, and specialist providers.

#### SCOTTISH ASIAN BUSINESS CHAMBER

0141 204 2121

www.asianbusinesschamber.scot



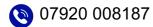
The Scottish Asian Business Chamber's mission is 'Empowering Diverse Entrepreneurship'. The Chamber primarily serves ethnic minority entrepreneurs in Scotland, providing support to both growing start-ups and established businesses looking to scale.

Membership is open to business owners of Asian and all ethnic minority backgrounds or those whose businesses serve or impact the ethnic minority community. The Chamber aims to enable a robust network of culturally and professionally diverse enterprises.

While it supports a wide array of industries, there's a particular focus on tech start-ups, creative industries, and import and export businesses – reflecting the dynamic and innovative spirit of its members.

#### SCOTTISH BUSINESS NETWORK

♠ 9 Springfield Road, Linlithgow, EH49 7JH



www.sbn.scot

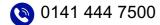
x.com/sbnscot



Scottish Business Network is an independent international membership organisation for Scottish entrepreneurs and business leaders. It's a non-profit organisation created to unite the Scottish diaspora both at home and across the world for the benefit of Scottish entrepreneurs.

#### SCOTTISH CHAMBERS OF COMMERCE

199 Cathedral Street, Glasgow, G4 0QU



www.scottishchambers.org.uk





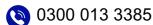
The Scottish Chambers of Commerce Network sits at the heart of Scotland's local business communities, representing more than 12,500 businesses across the nation.

With 30 local Chambers rooted in communities across Scotland, the Chamber Network provides practical advice and support to Scottish companies through unrivalled expert leadership, business-to-business connections, mentoring and coaching, business support services, and international trade support.

#### **SCOTTISH ENTERPRISE**

Atrium Court, 50 Waterloo Street, Glasgow, G2 6HQ









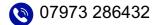
Scottish Enterprise is Scotland's national economic development agency. It enables businesses to innovate and scale to transform Scotland's economy.

The organisation focuses on the areas where it can make the biggest difference: innovation, investment and international. The goal is to create a more productive, resilient, and competitive economy for Scotland. To achieve this, Scottish Enterprise works to drive business innovation, build international competitiveness, and encourage more investment in companies and infrastructure.

Scottish Enterprise has a strong track record in supporting ambitious companies across Scotland to grow and scale. It uses its networks, insights and collaborative work with partners, entrepreneurs, and innovators to drive transformation in the economy.

#### SCOTTISH SPACE NETWORK

13 Potterhill Avenue, Paisley, PA2 8BA









The Scottish Space Network (SSN) provides extensive support to entrepreneurs, start-ups, and scaling companies in Scotland's vibrant space sector. It can connect early-stage ventures with potential investors and offers expert guidance on becoming investment-ready.

SSN focuses on talent development through STEM initiatives, showcasing career opportunities and providing recruitment tools that can help you attract and retain top talent. Committed to inclusivity, SSN supports underrepresented communities and individuals from all socio-economic areas, ensuring that space is accessible to everyone.

Through discussions, events, and collaborations, SSN fosters innovation, growth, and cooperation, driving Scotland's space industry towards success and enabling a thriving ecosystem.

#### **SCOTTISH WOMEN IN BUSINESS**

Clyde Offices, 2nd Floor, 48 West George Street, Glasgow, G2 1BP



**(3)** 0141 255 0654





Scottish Women in Business – known as SWIB by its members – is a leading networking group for business women in Scotland.

The organisation is business-focused, friendly, and supportive. It offers fun networking and collaboration opportunities, experience sharing, and promotion for you and your business. The focus is on supporting members in building lasting relationships and helping to grow each other's businesses.

#### SOCIAL ENTERPRISE SCOTLAND

- ♠ Thorn House, 5 Rose Street, Edinburgh, EH2 2PR
- 0131 243 2650
  - socialenterprise.scot
- x.com/SocEntScot



Social Enterprise Scotland (SES) is the national membership body for social enterprises in Scotland. Its mission is to empower social enterprises to thrive and do what they do best: business that puts people and planet first.

SES provides support at every stage of the business journey, and collaborates with others who support, invest, and partner with social enterprises and the broader entrepreneurial ecosystem.

The organisation offers access to a network of like-minded people, opportunities, news, and advice. It also hosts a programme of webinars and networking events, an annual national awards programme, and a policy conference. SES raises the profile of social enterprises and highlights their vital contribution to a more prosperous and fairer Scotland.

## **SOUTH OF SCOTLAND ENTERPRISE (SOSE)**

- Carmont House, The Crichton, Bankend Road, Dumfries, DG1 4TA
- 0300 304 8888
- www.southofscotlandenterprise.com
- x.com/SoSEnterprise



South of Scotland Enterprise (SOSE) supports businesses and enterprising communities throughout Dumfries and Galloway and the Scottish Borders. SOSE is here to help people and enterprises in the south to thrive, grow, and fulfil their best potential.

Every enterprise is different, and SOSE support is tailored to your business stage and situation. Its services include training, advice, specialist expertise, and funding, including grants and loans.

If you want to start or grow your business in the south of Scotland, SOSE can help, whatever your scale, stage, or sector. If you want to make a difference in your community, SOSE provides expert advice and resources to support your community development project.

#### SPORTSTECH SCOTLAND

♠ SportsTech HQ, Park Crescent, Edinburgh, EH16 6JD



www.sportstechscotland.com



SportsTech Scotland is a non-profit cluster agency that brings together a diverse cohort of stakeholders to encourage innovation, attract investment, and promote sustainability in Scotland's sports technology ecosystem.

SportsTech has six categories of stakeholder: academic, government, entrepreneur, corporation, investor, and sporting community. Each has a vital part to play in identifying issues in the sports market and implementing relevant technologies.

SportsTech Scotland is a solutions agent, assessing the trends and challenges of the sports market using long-term horizons, then helping to reposition the ecosystem accordingly. It's a knowledge repository, a business development agency, and a trade association.

#### STARTUP GRIND GLASGOW

**Glasgow** 







Startup Grind is an international network focused on educating, inspiring, and connecting entrepreneurs with a 'make friends, not contacts' ethos.

In Scotland, Startup Grind's monthly networking events in Glasgow are attended by likeminded entrepreneurs, ecosystem builders, investors, and agencies. It allows you to access thought leadership, local support, and a far-reaching global network.

#### **TECH SCOTLAND ADVOCATES**

♠ 48 West George Street, Glasgow, G2 1BP



www.techscotlandadvocates.com





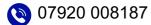
Tech Scotland Advocates is a community of tech leaders, experts, and investors who are united in developing Scotland as a global tech hub. Its mission is to champion Scotland as a centre for tech and campaign to address the unique opportunities and challenges faced by tech companies across the country.

The community brings together Scotland's diverse tech community for summits in Scotland's major cities.

It's also an inclusive and independent private sector-led network for Scotland-based tech founders, business leaders, and practitioners. Members can connect with their Global Tech Advocate community peers in Silicon Valley, Singapore, London, Paris, Tokyo, and other leading tech hubs.

#### THE SCOTTISH GOVTECH CLUSTER

3F1 Third Floor, 3 Hill Street, Edinburgh, EH2 3JP







The Scottish GovTech Cluster brings together companies in Scotland that are working on GovTech products and services. It focuses on enabling partnerships, developing resources, and promoting Scottish GovTech initiatives that can transform public sector services.

#### **WOMEN AHEAD**

♠ 3 Duncan Terrace, Dundee, DD3 0JU







Women Ahead is an inclusive, supportive, and inspirational group for professional and business women in Dundee and Angus. Its mission is to empower, support, and recognise the achievements of women in the region, helping them make the most of themselves, their careers, and family life.

The organisation is committed to empowering Dundee and Angus businesswomen to achieve success on their own terms. Women Ahead strives to provide opportunities for women to connect with and support each other through tailored programmes, mentorship, and workshops that contribute to their personal well-being and professional development.

By enabling valuable connections and member success through business and career growth, it aims to shape the future of the business economy for women across various industries in Dundee and Angus.

#### **WOMEN'S ENTERPRISE SCOTLAND**

🞧 2 Atlantic Square, 31 York Street, Glasgow, G2 8AS



www.wescotland.co.uk



www.x.com/wescotland



Women's Enterprise Scotland (WES) is a research-led, not-for-profit community interest company which champions women-led and women-owned businesses.

WES provides a voice for women-owned businesses in Scotland, promoting policy and best practice, which enables women to successfully start up and grow their own businesses. It provides training for women to create and activate business ideas, to develop leadership skills and to power business growth and scale-up.

Through its digital Women's Business Centre, WES helps women to bring their business ideas to life and flourish as a business owners. It supports women from developing an idea and starting up right through to establishing and scaling businesses.

# ENTREPRENEURIAL SUPPORT PROGRAMMES

**Entrepreneurial support programmes** provide support for founders and founding teams in early-stage companies. They nurture entrepreneurial talent and offer you a dynamic and supportive environment to grow your early-stage business.

These programmes typically offer a comprehensive suite of support, including business advice, skills training, mentoring, and, sometimes, access to discretionary funding.

They tend to be short term and time bound, with specific intakes of companies receiving a slate of business support each year. You're likely to be placed in a cohort with other businesses. Typically, this will be a cohort of your peers, made up of businesses at a similar stage of growth or in similar industry sectors.

This structured format creates a collaborative environment where entrepreneurs can learn from each other, upskill, and build valuable networks.

Because entrepreneurial support programmes are such a valuable tool for new businesses, getting a spot can be competitive. They usually focus on selecting start-ups that demonstrate high growth potential.

## ABERTAY UNIVERSITY – BELL STREET VENTURES

Bell Street Ventures, Abertay University, Old College, Bell Street, Dundee, DD1 1HG



- 01382 308652
- www.abertay.ac.uk
- x.com/AbertayUni

Bell Street Ventures (BSV) supports current Abertay University students and staff, as well as recent graduates. BSV offers co-working space, hot desking, meeting space, workshops, and access to a wide network of business contacts.

Whether you want to make a living, a million, or even a billion, BSV can help you take the first steps on your enterprise journey and offer guidance and support on the way. Students and staff from Abertay University may be eligible for funding and competitions that are open to higher education institutions. The BSV team can provide guidance and support for these applications.

#### **BRIDGE 2 BUSINESS**

Rouken Glen Centre, Rouken Glen Park, Thornliebank, Glasgow, G46 7UG



- **(a)** 0141 406 7722
- bridge2business.org.uk
- x.com/bridge2business

Bridge 2 Business is the leading college enterprise programme delivered across Scotland. The aim of the programme is to inspire, connect and support college students aged 18-45 into business.

It's goal is to inspire, connect and support college students aged 18-45 into business and develop their skills through enterprise.

#### **CITY OF GLASGOW COLLEGE - IP HATCH**

190 Cathedral Street, Glasgow, G4 0RF

0141 375 5555

www.cityofglasgowcollege.ac.uk

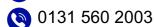
x.com/cofgcollege



The City of Glasgow College hosts the IPHatch® UK competition, which enables the growth of start-ups in key economic sectors including digital healthcare, fintech, sustainable energy, data analytics, and smart logistics. It also focuses on artificial intelligence, augmented reality, and virtual reality (AI, AR, and VR).

IPHatch® UK is an Open Innovation competition for entrepreneurs and emerging start-ups looking for access to sustainable technologies from multinational corporations. It can enable expansion through its market insight, mentoring offering, and incubation and accelerator programmes.

#### **CODEBASE**



www.thisiscodebase.com





CodeBase is a tech ecosystem builder which provides growth programmes, mentorship, communities, and events, as well as coworking spaces, international pathways, and investor connectivity across Scotland and the UK.

With core locations in Edinburgh and Stirling, the organisation has supported more than 2000 startups and scaleups since launching in 2014.

CodeBase brings together ambitious entrepreneurs, world-class technological talent, and top investors in a creative, collaborative environment designed for the new digital economy. Its focus is on developing a vibrant, open community of experts in a diverse range of fields.

#### **COMMUNITY ENTERPRISE**

♠ Fleming House, Kirkton Campus, Livingston, EH54 7BN





communityenterprise.co.uk



Community Enterprise provides free business support to social enterprises, from individual social entrepreneurs and emerging social enterprises to established trading organisations.

It also supports non-trading entities that want to start to trade, or those that are considering new activity and change in an entrepreneurial culture.

It can provide free consultancy through a range of frameworks, and runs a national capacity-building programme called Accelerate to establish and increase trading at a local level.

Community Enterprise also co-ordinates elements of the social enterprise ecosystem to support groups in crisis with four areas of expertise – community development, business consultancy, digital consultancy, and branding and marketing.

#### **CONVERGE**

- The GRID at Heriot-Watt University, Boundary Road, Gait 1, CONVERGE Riccarton, Edinburgh, EH14 4AS
- 07891 933 109
- www.convergechallenge.com
- x.com/ConvergeC

Converge works in close collaboration with Scotland's world-class universities, supporing researchers, students and recent graduates to turn their research, ideas and creativity into viable, sustainable businesses.

Its annual programme offers aspiring university founders bespoke business training, access to its partner network of professional advisors, funding opportunities and support from its expert team.

#### **CREATE HIGHLAND**



www.createhighland.com





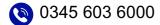
CREATE's vision is to inspire, encourage, and support students, staff, and the business community to develop the knowledge, skills, and motivation they need to realise their potential through enterprise.

Its purpose is to enhance the enterprise and employability skills of learners to help drive innovation and growth for employers and, for those with business ideas and determination, to mentor them in the business start-up process.

To be a truly enterprising and entrepreneurial tertiary institution, University of the Highlands and Islands Inverness recognised that it was vital to develop an enterprising ecosystem to help create the necessary environment to inspire and enable a broad range of enterprise activities and development through CREATE.

#### **CREATIVE SCOTLAND**

Maverley Gate, 2-4 Waterloo Place, Edinburgh, EH1 3EG



www.creativescotland.com





ALBA | CHRUTHACHAIL

Creative Scotland is the public body that supports culture and creativity across all parts of Scotland, distributing funding from the Scotlish Government and The National Lottery.

Its work aims to inform and support those working in the creative industries by helping them turn their creative motivations into ways in which they can earn their living.

Creative Scotland focuses on sector and place-based activity, working alongside the Enterprise Agencies, who focus on individual business development. Overall, it looks to provide time-limited interventions that support the growth of sustainable creative businesses.

#### **EDINBURGH INNOVATIONS**

10 Max Born Crescent, Murchison House, King's Building, Edinburgh, EH9 3BF









edinburgh-innovations.ed.ac.uk

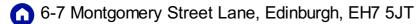


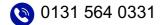
Edinburgh Innovations is the University of Edinburgh's commercialisation service that brings the University's research to industry. It works to identify ideas with value and facilitate the process of bringing them to life in real-world applications.

Working with external organisations to address your challenges, it proactively identifies, pursues, and supports opportunities in collaborative and contract research, consultancy, studentships and secondments, executive education, licensing, mentoring, and incubation.

It links the private, public, and third sectors with world-leading expertise, technologies, facilities, and funding to drive innovation. It provides enterprise space to its new businesses and external partners, and it connects them with Edinburgh's entrepreneurial ecosystem.

#### **FIRSTPORT**





www.firstport.org.uk





Firstport empowers Scottish social entrepreneurs to create positive change through comprehensive support. This includes tailored business advice, strategic grant funding, and investment opportunities to nurture impactful ventures across Scotland.

Its services include business support, training, workshops, and expert advice to help start-ups grow. These include the Launchme investment readiness programme, and funding through Start-it grants (up to £5,000 for individuals looking to start a social enterprise) and Build It grants (up to £40,000 for early-stage social enterprises to fund salaries).

Other financial support options include its Step Up programme, which provides flexible loans of up to £40,000 and the Catalyst Fund which offers loans of £50,000 or more to scale a business.

#### **GEOVATION SCOTLAND**

Meadowbank House, 153 London Road, Edinburgh, EH8 7AU







Geovation Scotland is an initiative of the Registers of Scotland and the Ordnance Survey. It exists to support and accelerate land, property, and location innovation in Scotland.

More than 1800 members – experts in GeoTech and PropTech from across all industries – work on ideas that use location data to create solutions that address global challenges.

The organisation fosters collaboration between entrepreneurs and the public and private sectors to develop new ventures capable of generating social, economic and environmental value.

Its bespoke annual accelerator programme offers a range of funding and business support to technology entrepreneurs looking to accelerate the growth of their businesses – from finance, sales, pitching and marketing to data access and development support.

#### **HERIOT-WATT UNIVERSITY**

← Heriot-Watt University, Edinburgh , EH14 4AS



www.hw.ac.uk





Heriot-Watt University offers comprehensive support to entrepreneurs, start-ups, and scaling companies in Scotland.

The university's entrepreneurship ecosystem, GRID, provides incubation space and links academia to industry, fostering the innovation and commercialisation of ideas. Targeting students, graduates, and external entrepreneurs, the services are sector-agnostic, with emphasis on deep technology, artificial intelligence, and data-driven innovation.

Eligibility criteria varies by program, but generally includes being a current student, recent graduate, or an entrepreneur looking to leverage university resources.

Key initiatives include the DeepTech LaunchPad, Knowledge Transfer Partnerships, Research and Development, and the Graduate Apprenticeships programme.

#### **IMPACT HUB INVERNESS**

♠ 67a Castle Street, Inverness, IV2 3DU



inverness.impacthub.net

x.com/impacthublNV



Impact Hub Inverness is a co-working space in the city's centre.

The company provides hot desking for those in need of a last minute desk, or for those who intend to use the space more regularly. There are also bookable meeting rooms.

Impact Hub Inverness is one of the partner agents that deliver the Just Enterprise contract to provide free specialist, one-to-one business support to social enterprises.

This includes help with strategic and business planning, governance, marketing, crisis review, and business recovery. The team's business advisers have the knowledge and experience to offer bespoke consultancy services to organisations.

#### **OPPORTUNITY NORTH EAST**

11 Queens Gardens, Aberdeen, AB15 4YD



www.opportunitynortheast.com





Opportunity North East (ONE) is the private sector economic development catalyst for northeast Scotland. It drives action and investment in entrepreneurship and innovation in digital tech, food, drink, agriculture, life sciences, and tourism to diversify the economy, grow highvalue businesses, and create skilled jobs.

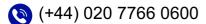
ONE is an entrepreneurial ecosystem builder that grows innovation-driven businesses and inspires founders and leaders to raise and share their ambitions.

It provides entrepreneurship, business growth, and market development programmes that offer deep sector expertise and insights through its ONE Tech Hub, ONE BioHub and ONE SeedPod. ONE helps translate knowledge into action and accelerate impact through mentoring, sales and customer opportunities, investment, and pitching.

# ROYAL ACADEMY OF ENGINEERING ENTERPRISE HUB

Room GH6, Graham Hills Building, 50 Richmond Street, Glasgow, G1 1XP









The Royal Academy of Engineering Enterprise Hub helps entrepreneurs and decision makers transform engineering innovations into disruptive spinouts, start-ups and scale-ups. It looks for bold, IP-rich innovations from all areas of engineering and technology that can solve the world's most complex environmental, economic, and societal challenges.

The organisation provides a dedicated presence across the UK that embeds training and opportunities in the local ecosystem. As a charity, it doesn't take equity or fees.

It offers flexible training in various areas and access to unique mentoring opportunities with highly talented engineers, business leaders from the academy's Fellowship and beyond.

#### **SCALE UP SCOTLAND**

Marathon House, Olympic Business Park, Drybridge Road, Dundonald, KA2 9AE





x.com/scaleupscotland



The Hunter Foundation runs three programmes under Scale Up Scotland: pre-scaler, core and scale-up 2.0. The pre-scaler programme is for ambitious entrepreneurs that are driven to scale their business. Participants should have achieved over £100,000 in annual revenues.

The core programme is aimed at high-potential firms with a minimum turnover of over £1 million, who can demonstrate strong year-on-year growth and a global ambition. It offers a blend of experiential, business, and peer to peer learning, taking entrepreneurs through the critical components of business growth.

The scale-up 2.0 programme is for founders and executive teams at companies with current revenues in excess of £10 million, or a market capitalisation exceeding £20 million.

#### SCHOOL FOR SOCIAL ENTREPRENEURS

Ground Floor, 13-15 Dock Street, London, E1 8JN









The School for Social Entrepreneurs equips people to transform their communities and improve the lives of others. Its mission is to empower and equip people with entrepreneurial ideas and solutions to grow the social economy.

To date, it's helped thousands of people develop the skills, strengths and networks they need to tackle society's biggest problems.

It does this by providing courses that equip people to start, scale and strengthen organisations that make a positive difference, as well as offering funding and mentoring.

# SCOTTISH UNIVERSITIES LIFE SCIENCES ALLIANCE (SULSA)

Joseph Black Building, The University of Glasgow, University Place, Glasgow, G12 8QQ









The Scottish Universities Life Sciences Alliance (SULSA) supports early stage entrepreneurs based in Scottish universities and institutes by providing access to national training programmes in entrepreneurship and industry engagement (Forging Futures) as well as a biennial conference, IndAc.

SULSA's focus is health and life sciences. It engages with start-ups and scaling companies in academia-industry workshops, graduate employability masterclasses and the IndAc conference.

#### SOCIAL ENTERPRISE ACADEMY

⚠ Thorn House, 5 Rose Street, Edinburgh, EH2 2LE







The Social Enterprise Academy enables transformational change through learning and development, helping entrepreneurs, nascent organisations, and growing companies.

It helps entrepreneurs to explore leadership, become more entrepreneurial and grow their business, and develop the skills, mind-sets and cultures that create great organisations.

The academy has a long history throughout Scotland and the UK, and are experts at practitioner-led learning, with a network of accredited facilitators who are themselves experts in their fields, providing practical and reflective programmes that help make change happen.

#### **TECHSCALER**

CodeBase, 37a Castle Terrace, Edinburgh, EH1 2EL









Techscaler is a nationwide programme that supports founders and employees to accelerate the creation and growth of tech startups in Scotland.

It focuses on building core startup and scaleup skills, fostering social infrastructure development, improving investor and international connectivity, and supporting a vibrant network of ecosystem partnerships.

#### THE DATAKIRK

♠ 9 Walkers Wynd, Edinburgh, EH14 2TD

07985 436979

www.thedatakirk.org.uk

x.com/TDatakirk



The DataKirk Entrepreneur Accelerator Programme is a dedicated initiative designed to empower and support minority ethnic entrepreneurs in Scotland providing them with the resources, guidance, and opportunities they need to navigate the Scottish business ecosystem.

Participants gain access to a vibrant community of likeminded individuals, experienced mentors, industry experts, and potential investors who understand the specific needs of minority ethnic entrepreneurs. The programme believes in the power of representation and inclusion, fostering an environment where diversity thrives and voices are heard.

The structured curriculum covers essential entrepreneurial topics such as business strategy, market research, product development, funding strategies, and scaling.

### THE OPEN UNIVERSITY IN SCOTLAND (OUIS)

10 Drumsheugh Gardens, Edinburgh, EH3 7QJ

0131 549 7915

www5.open.ac.uk/scotland

x.com/OUScotland



The Open University in Scotland (OUiS) provides 200 qualifications in workforce development as well as CPD learning, plus a large suite of high-quality free learning on the Open Learn platform.

It also facilitates the Open Societal Challenges Programme, a competition offering funding and research support to UK charities, and the Open Business Creator Fund, which offers grants from £1,000 to £10,000 to support Open University students and alumni in enterprise activity.

OUiS's core research and knowledge exchange capabilities include a wide range of world-leading research, from cancer nursing to space science, with many of its research facilities, such as the OpenSTEM labs, available for use by public and private sector organisations.

### THE PRINCE'S TRUST - SCOTLAND

- Wolfson Centre, Cumbrae House, 15 Carlton Court, Glasgow, G5 9JP
- 0800 842 842
- www.princes-trust.org.uk
- x.com/princestrust



The Prince's Trust Enterprise Programme supports young people living in the UK who are 18 to 30 years old to become self-employed. So far, the programme has helped more than 90,000 young people in the UK to start their own business and turn their big ideas into a reality.

The programme promotes fair access to enterprise and helps ensure young people can access opportunities. With offices in Glasgow, Edinburgh, and Dundee, the Prince's Trust team covers all of Scotland.

Entrepreneurs and businesses are supported from the concept stage – through training and one-to-one support on business planning – right through to three years post-launch.

#### YOUNG ENTERPRISE SCOTLAND

- Rouken Glen Centre, Rouken Glen Park, Thornliebank, Glasgow, G46 7UG
- **(a)** 0141 406 7722
- yes.org.uk
  - x.com/YE\_Scotland



Young Enterprise Scotland has been inspiring and equipping young people to learn, develop, and reach their full potential through enterprise since 1992.

Every year the organisation supports around 16,000 young people from all backgrounds to develop business knowledge and entrepreneurial skills to become more employable.

# FINANCIAL SUPPORT ORGANISATIONS

Finance and investment support tends to come through organisations like investors, syndicates and angel groups.

These organisations offer growth investment to startups and early-stage companies. They play a critical role in supporting business growth by providing the necessary funding and investment for research and development and growth activity.

They offer a range of financial solutions to help businesses scale, innovate and achieve their objectives.

While the great number of organisations that make up the funding landscape in Scotland offers a lot of opportunity, it can be hard to navigate.

We can help. For support finding the right funding organisation for your business, please get in touch with <a href="mailto:entrepreneurship@scotent.co.uk">entrepreneurship@scotent.co.uk</a> to connect with Scottish Enterprise's Financial Readiness team.

#### **ANGEL CAPITAL SCOTLAND**



🞧 19 St Vincent Place, Glasgow, G1 2DT



angelcapital.scot



Angel Capital Scotland is the new operating brand for LINC Scotland, the national association for business angels in Scotland. We support collaboration and development across the angel sector, including syndicates, individual investors, and industry partners – both among our members and across wider networks.

Angel Capital Scotland is not an investor itself but acts as an underlying facilitator for the business angel marketplace.

#### **ARCHANGEL INVESTORS LTD**



1 20 Rutland Square, Edinburgh, EH1 2BB



0131 221 9876



archangelsonline.com



x.com/ArchangelInvest



Archangel Investors Ltd – also known as Archangels – is a large Edinburgh-based angel syndicate. It typically invests more than £10 million per year in innovative tech and life science companies with protectable IP and the potential to scale globally.

Archangels support early-stage development of its portfolio companies to the fullest potential. To qualify for funding from Archangels, your company must be both operationally based and registered in Scotland.

## BUSINESS DEVELOPMENT TEAM, INVERCLYDE COUNCIL

Municipal Buildings, 24 Clyde Square, Greenock, PA15 1LY



**(1)** 01475 717171





The Business Development Team at Inverclyde Council offers support to those setting up a new business and those who own existing companies in the Inverclyde area.

The support is available to businesses working from commercial premises and those based at home.

The range of fully subsided programmes include practical one-to-one advice from experienced advisers (our partner Business Gateway Inverclyde), discretionary grant and loans, and initiatives that encourage business growth and collaboration, such as Inverclyde Women in Business.

#### **DEMOCRATIC FINANCE SCOTLAND**

1B Washington Place, Edinburgh, EH11 2HA









Democratic Finance Scotland works with social and community enterprises that are seeking to raise investment from within their local community.

To be eligible for its support, organisations must have a two-tier structure – for example, they should be a Scottish Charitable Incorporated Organisation (SCIO), a community benefit society (CBS), or a company limited by guarantee.

#### **DISCOVERY INVESTMENT FUND LTD**

- Millars House, 41a Gray Street, Broughty Ferry, Dundee, DD5 2BJ
- 07598 935668
  - www.discoveryinvestmentfund.co.uk



Discovery Investment Fund Ltd is a syndicate of self-certified, sophisticated investors who collectively possess extensive experience across numerous industries. The syndicate's interest in developing and nurturing new and growing businesses all over Scotland ensures that all invested money is smart money.

Discovery Investment Fund is not sector-specific. This allows the syndicate to consider each proposal on its merits and ensures that your business can gain the attention and support it deserves.

Discovery Investment Fund Ltd is an active Scottish Enterprise co-investment fund partner, which allows it to offer match funding. Typical investment tranches from Discovery range between £100,000 and £500,000.

#### **DSL BUSINESS FINANCE LTD**

- Moorpark Court, 5 Dava Street, Glasgow, G51 2JA
- 0141 425 2930
  - dsl-businessfinance.co.uk
- x.com/dslloans



DSL Business Finance Ltd was established in 1993 and is a not-for-profit alternative finance provider that deliver a range of loan products to startup and existing businesses in Scotland.

The provider is fully regulated by the Financial Conduct Authority. It is the Business Support Partner for the Start Up Loan Company in Scotland and the Fund Manager of smaller loans for the British Business Bank's Investment Fund for Scotland.

DSL Business Finance Ltd is accredited by the British Business Bank for the Growth Guarantee Scheme. DSL's loan features include loans from £500 to £100,000, no early repayment fees or hidden charges, clients are allocated a dedicated Loan Officer, repayment terms are between one and five years, and lump sum repayments are permitted without charge.

#### **EOS**

**07780 674145** 

eos-advisory.com

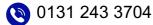


Eos can provide seed funding to your venture – particularly if its strong and innovative in the fields of science, technology, or engineering.

As well as investing in your business, Eos will support you through early development and on to the next stage of growth funding. At this point, it will work with strategic investors to maximise your growth and exit potential.

#### **EPIDAREX CAPITAL**

137a George Street, Edinburgh, EH2 4JY



epidarex.com

x.com/epidarex



Epidarex Capital is a venture capital fund that invests in early-stage, high-growth life science and health technology companies in the UK and USA.

It aims to build extraordinary companies that transform novel science into the next generation of highly successful drugs and medical devices.

It provides seed or Series A funds, and often partners with leading universities and research institutions to provide capital for their most innovative ideas.

#### **EQUITY GAP**

CBC House, 24 Canning Street, Edinburgh, EH3 8EG



www.equitygap.co.uk





Equity Gap is an Edinburgh-based angel investment syndicate. It was established to help match investors with entrepreneurs that are looking for early-stage business funding.

The syndicate's aim is to make investing accessible and enjoyable for its members. It does this by utilising collaboration, a peer network, and a centralised administration system.

#### **GABRIEL INVESTMENTS LIMITED**

144 St Vincent Street, Glasgow, G2 5LQ









Gabriel Investments Limited aims to be the foremost early-stage angel investment syndicate in Scotland. It gives ambitious, young, Scottish companies the power to shine on the global stage through seed funding, mentoring, and support from our established board of angels and business experts.

Typically, Gabriel Investments Limited will invest between £100,000 and £250,000 although it will look to co-invest alongside other angel syndicates into larger deals on occasion. It will invest in early-stage and pre-start companies that are looking to take their ideas from the drawing board through to minimum viable product and beyond.

Gabriel Investments Limited focuses solely on entrepreneurial businesses based in Scotland.

#### **GREEN ANGEL VENTURES LIMITED**

12 Charlwood Road, London , SW15 1PW







greenangelventures.com

Green Angel Ventures Limited provide unique specialist early-stage climate investment. Unlike other investors in the UK, Green Angel Ventures Limited base their investment selection on a company's ability to reduce carbon emissions or remove carbon from the atmosphere.

Green Angel Ventures Limited use the skills and expertise of over 350 members to support companies to maximise impact. Green Angel Ventures Limited is sector agnostic, provided there is an innovative product or service that is able to demonstrate its effect in tackling climate change, is eligible for the Enterprise Investment Scheme (EIS), and is investor-ready.

#### **GREENBACKERS INVESTMENT CAPITAL**

First Floor, Barclays Eagle Labs, BECO Building, 58 Kingston Street, Glasgow, G5 8BP









Greenbackers Investment Capital is the world's leading funding advisory for climate relevant technology founders. It is available to those looking to raise seed or series A funding.

#### HIGHLAND VENTURE CAPITAL

- The Coach House, 5 Reres Road, Broughty Ferry, Dundee, DD5 2QA
- 07598 935668
- www.highvc.co.uk



Highland Venture Capital was formed in 2006 with the aim of providing a source of equity finance for growing or new-start businesses.

Highland Venture Capital are looking for companies that need between £75,000 and £500,000, are ideally based and operate from the Highlands, or operate in Scotland.

The syndicate currently comprises of around 30 investor members, but is actively seeking to increase its membership. The syndicate is happy to invest on its own, or to co-invest alongside others, both in the first round or in subsequent rounds of funding.

Highland Venture Capital offer a flexible and proactive funding option, focused on helping your business grow.

#### **INVESTING WOMEN ANGELS**









Investing Women Angels is focused on creating a pool of angel investors that can create the next generation of successful business stories.

Through skill, experience, and investment, the organisation aims to help as many women as possible enter the investing space and support promising founders.

#### **KELVIN CAPITAL LTD**

Queens House, 19 St Vincent Place, Glasgow, G1 2DT



www.kelvincapital.com





Kelvin Capital's goal is to bring together entrepreneurs, investors, and industry experts. It has established a strong network of members that include sector experts, significant decision makers, and key opinion leaders. This network reflects the organisation's commitment to supporting portfolio companies throughout their growth journey

#### **LONDON & SCOTTISH INVESTMENT PARTNERS**

♠ 8 Walker Street, Edinburgh, EH3 7LA







London & Scottish Investment Partners is a group of sophisticated investors who invest in high-quality Scottish companies. Its team of growth specialists is dedicated to maximising shareholder value and has a clear focus on taking businesses to the next level.

To qualify for assistance, companies will usually be well-established, be solvent, and have an existing revenue stream. Companies must also belong to one of the following sectors: life sciences, technology, oil and gas, food and drink, or manufacturing. In addition, the company will ideally have good IP and growth potential.

The level of funding will vary in each case, but the amount is expected to average between £100,000 to £250,000.

#### MAVEN CAPITAL PARTNERS UK LLP



**(3)** 0141 306 7400





Maven Capital Partners UK LLP identifies and supports entrepreneurial drive in businesses.

Maven is sector-agnostic and provides the essential capital investment that enables businesses to scale. Its range of funding solutions has helped hundreds of management teams to make their vision a reality and achieve transformational levels of growth.

Maven's investment quantum ranges from £250,000 to over £10 million, allowing it to target exciting and growing businesses with ambitious management teams.

#### **MINT VENTURES**

- WJM, Capital Building, 12-13 St Andrew Square, Edinburgh, EH2 2AF
- 07776 132901
- www.mintventures.co.uk
- x.com/MintVentures



Mint Ventures invests in diverse teams led by women at the early-stage of pre or seed investment. Investment from Mint Ventures requires that applicants meet certain criteria, including that the applicant must have an innovative product or service and at least one woman on the leadership team or board.

Mint Ventures is interested in sectors with a social, ethical, or environmental purpose, with a focus on supporting underfunded sectors, such as food and drink, wellbeing, the creative industries, online market places, and femtech.

Priority will be given to companies based in Scotland or companies that can demonstrate a significant global impact on womankind.

#### **PANORAMIC**

10 Montrose Street, Glasgow, G1 1RE



www.pgequity.com

x.com/PGequity



Panoramic invest between £2 million and £8 million of debt and equity into businesses with revenues that range between £3 million and £20 million. The types of transactions involved include support of management buyouts, private floats, and growth capital deals.

The organisation can assist you if you're aiming to buy your business, looking to mitigate risk before advancing to the next level, or growing your business. It can also help if you're looking to do more than one of these things at the same time.

To be eligible, you must have an earnings before interest, taxes, depreciation, and amortisation (EBITDA) figure of at least £500,000 for the previous 12 months.

#### **SCOTTISH EDGE**

110 Queen Street, Glasgow, G1 3BX







Scottish EDGE is Scotland's biggest business funding competition. It offers grants and loans from £10,000 to £100,000 to help businesses, social enterprises, and charities grow. Applicants must be at the pre-trading stage or within their first five years of trading.

The competition runs twice a year, helping around 40 winners in each round with a budget of £1.5 million. Applicants can be from any sector but must have a strong value proposition and be keen to grow their business and create jobs in Scotland. In addition to financial support, winners receive feedback on their application, access to relationship management, a package of business support, and invitations to peer-to-peer networking events.

To date, Scottish EDGE has supported more than 600 businesses covering the length and breadth of Scotland with more than £25 million in grants and loans.

#### SCOTTISH NATIONAL INVESTMENT BANK

1-North, Waverley Gate, 2-4 Waterloo Place, Edinburgh, EH1 3EG



www.thebank.scot



The Scottish National Investment Bank

The Scottish National Investment Bank is Scotland's development bank. To support economic growth across Scotland, it invests in businesses and projects that support the delivery of its missions and can provide a commercial, risk-adjusted financial return.

Its first mission relates to net zero. It aims to address the climate crisis through the growth of a fair and sustainable economy. The second mission relates to place. It centres around transforming communities by making them into places where everyone can thrive. The bank's final mission is about innovation. It relates to scaling up innovation and technology, for a more competitive and productive economy.

The bank invests for the long term and can make equity investments, provide debt or, where necessary, invest in third-party funds.

#### **SCREEN SCOTLAND**

Creative Scotland, Waverley Gate, 2-4 Waterloo Place, Edinburgh, EH1 3EG

SCREEN SCOTLAND
SGRÌN ALBA



0345 603 6000



www.screen.scot



x.com/screenscots

Screen Scotland drives the development of Scotland's film and TV industry through funding, strategic support, and advocacy. It delivers these services and support with funding from the Scottish Government and the National Lottery.

It aims to cultivate a creatively ambitious and economically sustainable film and TV sector in Scotland, with the ultimate aim of providing fulfilling jobs and opportunities for people across the country, at all stages of their careers.

#### SOCIAL INVESTMENT SCOTLAND

3rd Floor, 27 George Street, Edinburgh, EH2 2PA









Social Investment Scotland's (SIS Group) mission is to connect capital to communities making a real, measurable, and sustainable difference to people's lives. Its aim is to build an impact economy.

The capital that SIS Group connects is not just financial, and through investment funds – it's also human, social, and intellectual capital that we convene and share with charities, social enterprises, and businesses that have a social mission at their heart.

Through loan funding, SIS Group has invested £150 million in more than 550 impact-aligned enterprises and supported over 5,000 social entrepreneurs to sustainably grow their social impact. It seeks to encourage social and impact-led entrepreneurship through collaboratively working to share knowledge, skills, and resources.

#### ST ANDREWS INNOVATION

Walter Bower House, Main Street, Guardbridge, St Andrews, KY16 0US



innovation.st-andrews.ac.uk

x.com/St\_Alnnovation



St Andrews Innovation connects University of St Andrews students and staff with industry – harnessing a thriving entrepreneurial ecosystem that creates dynamic partnerships.

With state-of-the-art resources, world-class research, a door-opening reputation and influential networks that can make things happen, the St Andrews Innovation team helps budding entrepreneurs develop their ideas, enhance their research, and realise their potential. The ultimate aim is to create impactful spin-outs and start-ups.

St Andrews Innovation uses its experience, connections, and guidance from across the university to develop its most promising ideas. Its range of support services includes entrepreneurial training programmes and events, one-to-one support, and mentor matching.

#### **TECHSTART VENTURES**

⚠ Third Floor, 21 Talbot Street, Belfast, BT1 2LD

techstart





Techstart Ventures is a first cheque venture capital investor for extraordinary founders who are at the early stages of pursuing uncapped global opportunities.

#### THE FORESIGHT GROUP

Clarence House, 131-135 George Street, Edinburgh, EH2 4JS









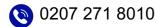
The Foresight Group invests in promising, growing companies across Scotland, the rest of the UK, and Ireland. It provides private equity, venture capital, or private credit to meet the needs of founders and management teams wherever they are on their funding journey.

By working collaboratively with companies, the Group provides much more than investment. It also shares operational insights and guidance, and helps companies make strategic connections. This enables founders and management teams to build resilient and prosperous businesses that can make a positive impact on the societies in which they operate.

From our local offices throughout the UK and Ireland, we're actively investing across all sectors and transaction types.

#### **UK EXPORT FINANCE**

1 Horse Guards Road, London, SW1A 2HQ



www.ukexportfinance.gov.uk





UK Export Finance

UK Export Finance (UKEF) is a UK government ministerial department and the nation's export credit agency (ECA). UKEF helps exporters access working capital and manages the risk of non-payment by offering a government guarantee. It partners with private sector finance providers to grow UK exports and international trade. UKEF supports companies of all sizes and multiple sectors across the UK.

The department helps UK companies in numerous ways. It helps win export contracts by guaranteeing finance to buyers so they can source from the UK, it fulfils more orders by unlocking working capital to take on new or higher value contracts, and gets paid for their products and services with insurance against buyer default.

You can learn more about eligibility criteria on UKEF's website.

#### YOUNG COMPANY FINANCE SCOTLAND

LINC Scotland, Queens House, 19 St Vincent Place, Glasgow, G1 2DT









Young Company Finance (YCF) can support you if you're an early-stage or scale-up company thinking about how to finance your venture's growth, an investor needing to track who's active in the market, a professional adviser interested in finding young companies that might benefit from your help, or a university considering investment prospects for your spinout and start-up companies.

It can also help you if you are an incubator or accelerator or any other organisation devoted to helping young companies in Scotland achieve their potential.

YCF's monthly publication and annual conference are go-to resources to help you keep up to date on the investment landscape in Scotland.

### **INCUBATORS AND ACCELERATORS**

**Incubators and accelerators** offer very early-stage support for new businesses.

They provide environments for entrepreneurs where you can cultivate ideas, connect and collaborate, and learn techniques for starting and scaling a sustainable company. They also play a vital role in nurturing entrepreneurial talent.

While incubators and accelerators can both offer support for your business, they do it in slightly different ways.

**Incubators** may offer you both physical and virtual spaces with entrepreneurial training, mentoring, and business support. They may also provide office space, technical facilities, and various business resources. Admission is selective and usually on a rolling basis.

Companies typically stay in an incubator for about two years. During this time, you'll benefit from peer support, expert advice, and, in some cases, early financial backing, which will help you build a solid foundation before moving forwards.

**Accelerators** focus on rapid growth through time-bound and often cohort-based learning programmes, which can last from three to twelve months.

Admission is often highly competitive, focusing on start-ups with the highest growth potential.

**Accelerator programmes** can offer you access to physical or virtual working spaces, training, networks, and mentors. They may also connect you with angel investor networks and potential funders.

#### **ABVENTURE ZONE – UNIVERSITY OF ABERDEEN**

MacRobert Building, University of Aberdeen, King Street, Aberdeen, AB24 3FX









ABVenture Zone is part of the University of Aberdeen's ABVentures service, a dedicated service for students, staff, and recent graduates who are enterprising, entrepreneurial, and innovative – or those who are simply inquisitive and want to think about starting their own business or social enterprise.

ABVenture Zone is an incubation space for new start-up and spin-out companies, offering a collaborative work space with state-of-the-art equipment. It's an inspiring place for entrepreneurs to plan and implement business ideas, and to connect and collaborate with like-minded founders.

#### **BARCLAYS EAGLE LABS**

♠ Barclays Bank Plc, 1 Churchill Place, London , E14 5HP







Barclays Eagle Labs are an entrepreneurial network providing support to ambitious start up and scale up businesses, with a focus on those in the technology and innovation sectors.

Eagle Labs' mission is to connect the UK's entrepreneurial ecosystem through its networks, support and expertise with the aim of helping businesses innovate and grow.

It provides dedicated growth programmes, access to experts and a collaborative community designed to help businesses on their growth journeys through physical spaces across the UK and virtual support.

It also champions inclusivity and is committed to driving positive change, as well as reducing barriers to entry for diverse founders.

## BRIGHT RED TRIANGLE - EDINBURGH NAPIER UNIVERSITY

10 Bainfield Drive, Edinburgh, EH11 1AR

0131 455 2929

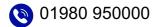
www.brightredtriangle.co.uk



Bright Red Triangle (Edinburgh Napier University) provides free lifelong enterprise support to a community of Edinburgh Napier University's staff, students, and alumni to develop enterprise skills, increase entrepreneurial activity, and capture opportunities.

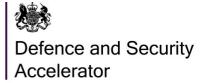
#### **DEFENCE AND SECURITY ACCELERATOR**

n Dstl Porton Down, Salisbury, SP4 0JQ





x.com/dasaccelerator



The Defence and Security Accelerator (DASA) finds, funds and fast-tracks ideas that benefit HM Armed Forces and UK National Security.

DASA works with businesses of all sizes, from sole traders to large corporate entities and academia.

It runs competitions and offers Business Growth Activities for companies with products at a Technology Readiness Level Six (TRL6) or under. It offers 100% full economic costing (FEC) but does not acquire intellectual property (IP) or equity.

#### **ENTREPRENEURIAL SPARK**

🞧 The Ca'd'oro, 45 Gordon Street, Glasgow, G1 3PE





www.entrepreneurial-spark.com



x.com/ESparkGlobal

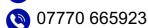
Entrepreneurial Spark provides programmes that cultivate entrepreneurial mindsets and behaviours to facilitate impactful acceleration and growth for founders.

Together with its partners, it delivers high-impact programmes that focus on the Space and Defence sector, including the UK Space Agency Accelerator, GovBridge and Fusion.

It also delivers an innovative online, on-demand, sector agnostic accelerator for entrepreneurs aiming to build growth businesses. The Evolve Accelerator welcomes entrepreneurs from across the UK and combines the power of an online community, over a decade of expertise, and laser-focused programmes with a strong emphasis on growth and mindset.

#### **ETZ LTD**











ETZ Ltd is set to open a unique, new-build incubator and scale-up hub in Aberdeen's Energy Transition Zone in early 2025.

As an entry point and one-stop-shop for new and scaling energy supply chain companies, ETZ Ltd will foster an innovative entrepreneurial environment for low-carbon energy products and services, with targeted business and technical support for participants. The 3,000square-metre facility will provide a balanced mix of paid-for industrial, collaboration, meeting, and office space.

This will provide flexible accommodation to build communities, form partnerships, and collaborate on research and development, and to engage in investment, prototype development, commercialisation, and small-scale manufacturing – which all generate growth.

### FOOD AND DRINK FEDERATION SCOTLAND

- 4th Floor, Gordon Lamb House, 3 Jackson's Entry, Edinburgh, EH8 8PJ
- 0131 229 9415
- www.fdfscotland.org.uk
- x.com/FDFScotland



Food and Drink Federation (FDF) Scotland is a division of the FDF, the voice of the UK's food and drink manufacturing industry. It ensures members' views and concerns are heard by the Scottish Parliament, the Scottish and UK governments, other policy makers, and the media.

FDF members can access policy insight and expertise around UK food and drink manufacturing. It has a deep understanding of industry issues – meaning it can deliver significant results for members. FDF Scotland works with policy, public affairs, and communications experts from across the FDF to help members navigate the fast-evolving policy landscape. It also informs members of industry news in Scotland and across the UK.

### **GCU ENTREPRENEURIAL HUB**

1st Floor, George Moore Building, Glasgow Caledonian University, 70 Cowcaddens Road, Glasgow, G4 0BA





University for the Common Good

The GCU Entrepreneurial Hub is exclusive to the Glasgow Caledonian community, including staff members, current students, and alumni.

The hub delivers a number of free events and networking opportunities open to all, with members benefitting from enhanced support. Membership grants you privileged access to a comprehensive suite of support and services, all designed to navigate and accelerate your entrepreneurial aspirations.

Members benefit from exclusive access to free hot desk space within the hub and free private meeting rooms equipped with screens for taking video calls or showing presentations, access to informal meeting space within the hub, tailored business support and mentorship, and access to apply for seed funding.

### **NET ZERO TECHNOLOGY CENTRE**

20 Queens Road, Aberdeen, AB15 4ZT



www.netzerotc.com





The Net Zero Technology Centre (NZTC)'s TechX programmes propel clean energy start-ups towards commercialisation and beyond. The programme is designed to accelerate the transition to an affordable net zero energy industry.

Participating start-ups receive grant funding, expert mentorship, and access to NZTC's extensive industry network.

The support also includes opportunities to meet potential customers, secure further investment, and win field trials. Following the accelerator programme, start-ups receive up to two years of growth support, with access to co-working space and continued support and exposure through NZTC.

### **ONE BIOHUB**

ONE BioHub, Foresterhill Road, Aberdeen, AB25 2XE









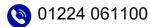
ONE BioHub on Aberdeen's Foresterhill Health Campus is the focal point for action and investment led by Opportunity North East with partners to grow the life sciences sector.

ONE BioHub is home to the entrepreneurial ecosystem supporting founders to commercialise innovation and research.

It offers laboratory, office and collaboration spaces for start-ups, spinouts and scaling businesses, tailored programmes and connections to expert networks and mentoring for entrepreneurs and founders taking new therapies, treatments, technology and solutions for health and wellbeing to market.

### **ONE SEEDPOD**

ONE SeedPod, Bucksburn, AB21 9TT



www.oneseedpod.com





ONE SeedPod is the unique new industry innovation hub designed to grow the food and drink manufacturing sector.

Led by Opportunity North East, it will open in 2025 and offer 11 food-safe manufacturing units and commercial facilities, including an NPD kitchen, demonstration kitchen and pilot plant in an entrepreneurial environment with access to industry expertise and support provided by ONE and partners.

It will be the place where ambitious food and drink founders and leaders meet, share, learn, innovate and grow their businesses.

### **ONE TECH HUB**

ONE Tech Hub, Schoolhill, Aberdeen, AB10 1JQ



www.opportunitynortheast.com

x.com/Opportunity\_NE1



ONE Tech Hub is home to north east Scotland's digital tech ecosystem and an ambitious cluster of start-ups and scaling businesses.

It's the place where a fast-growing community of entrepreneurs and founders, innovative businesses and support organisations meet, share, learn, work and grow together. At ONE Tech Hub there are a number of sector-specific programmes (delivered at ONE Tech Hub via Opportunity North East) for scaling tech businesses, entrepreneurs and founders.

For pre-start and start-up, ONE Tech Hub is the Techscaler hub for north east Scotland – the Scottish Government funded national programme, delivered by CodeBase, to create, develop and scale tech start-ups.

## RGU – ENTREPRENEURSHIP & INNOVATION GROUP

NS301, Sir Ian Wood Building, Garthdee Road, Aberdeen, AB10 7GJ









The Entrepreneurship and Innovation Group at Robert Gordon University Aberdeen is an award-winning team offering robust support for students, staff, alumni, and the wider region through a diverse range of programmes, events, and resources.

Its flagship Startup Accelerator provides five months of training, mentorship, funding, and city centre co-working space.

Programmes, such as the award-winning Women in Business initiative, focus on empowering entrepreneurs, particularly in the rural economy, to start, grow, or develop their businesses.

### STRATHCLYDE INSPIRE



www.strath.ac.uk/workwithus/strathclydeinspire





Strathclyde Inspire's award-winning suite of programmes supports students, staff and alumni to learn valuable skills, develop business ideas and commercialise research.

Its unique offering combines advice and funding with a thriving community and enables it to offer comprehensive support at every stage of the entrepreneurial journey.

Flagship programmes include the Strathclyde Inspire Accelerator, the Strathclyde Inspire Entrepreneurs Fund, and the Exploring Entrepreneurship Challenge.

### THE HIGGS CENTRE FOR INNOVATION

♠ The Royal Observatory, Edinburgh, EH9 3HJ



www.higgscentre.org





The Higgs Centre for Innovation at The Royal Observatory is a place where science meets business and innovation thrives.

Twelve purpose-built offices and laboratories host early-stage, deep science and advancing technology businesses for up to two years. It provides everything these companies need to successfully commercialise their intellectual assets, including £50,000 non-dilutive funding, mentorship and comradery, business support, access to world leading technical expertise, facilities, and networks.

Start ups tend to arrive as one or two founders, and leave with an average of £1 million in seed funding and a stellar team to help commercialise their technology.

### THE HIVE

One Wellwynd, 35 Wellwynd, Airdrie, ML6 0BN







Launched in February 2024, The HIVE is a women's business incubator designed to help more women in North Lanarkshire to get started and grow in business.

The facility provides hot-desks, meeting rooms as well as beauty and wellbeing treatment rooms available for hire at a subsidised rate. It also provides holistic business support on site, including Business Gateway services, one-to-one coaching and mentoring, monthly learning and networking events and weekly Funding Friday sessions.

The centre is open seven days per week from 8am until 9pm. To gain access, women must register through the online platform, be 18 and over, a resident of North Lanarkshire or have business interest in the locality.

## THE ROYAL BANK OF SCOTLAND ACCELERATOR

110 Queen Street, Glasgow, G1 3BX

www.rbs.co.uk

x.com/RBSBusiness



The Royal Bank Accelerator programme is designed for businesses with ambitions to expand. If you're looking to build your team, venture into new markets, or gain further investment, the Royal Bank Accelerator could help.

The programme can help you gain the knowledge and skills to excel in a range of areas, including accessing new markets, attracting talent and building an effective team, accessing growth funding, leadership development, and developing scalable infrastructure.

Current accelerator programmes are open to all business owners, so you don't have to be a Royal Bank customer.

### **UNIVERSITY OF GLASGOW**

⚠ University Avenue, Glasgow, G12 8QQ



www.gla.ac.uk





The Enterprise Space a the University of Glasgow is a hub for enterprise, providing support to students and graduates who want to learn about what it takes to make their entrepreneurial ambitions a reality.

Through The Enterprise Space, you can benefit from fully funded access to a collaborative workspace, business advice, coaching, workshops, funding opportunities and access to our wider networks.

The Enterprise Space is located in the Advanced Research Centre and provides a welcoming environment where our entrepreneurial students and alumni come together to connect, develop enterprise skills, and collaborate on new and exciting projects and ventures.

### UNIVERSITY OF STIRLING ENTERPRISE PROGRAMME

⚠ University of Stirling, Stirling, FK9 4LA









The University of Stirling's Enterprise Programme enables students, staff, recent alumni, and community founders to realise their entrepreneurial potential, gain skills, drive innovation, develop commercial solutions, and drive positive change through business creation.

The programme supports individuals to translate learning, teaching, and research outcomes into real-world impact through its comprehensive services and vibrant founder community.

Eligible individuals can access a range of training, events, services, networking, advice, incubation, and funding opportunities, enabling them to develop entrepreneurial skills, test ideas, create and grow new business ventures, and commercialise research.

### **INNOVATION CENTRES**

**Scotland is building** and promoting innovation centres and associated support systems in many key sectors. These centres attract investment and create opportunities for businesses.

Innovation centres are often collaborations between Scotland's universities and industry.

They can connect your business with academic knowledge, support, and resources. You'll work with academic partners to address industry-defined challenges in areas of transformational change.

This will help you turn your ideas into viable products and services that can also enhance Scotland's global competitiveness.

**Scotland's innovation centres** take the form of districts, hubs, and centres of excellence. They ensure that you can access innovation support across Scotland's regions – allowing the right support to reach the right companies at the right time, regardless of location.

They're crucial for driving productivity, strengthening regional clusters, and building resilient supply chains.

**Innovation centres** in Scotland play a crucial role in transforming ideas into viable products and services, enhance Scotland's global competitiveness.

### ABERTAY CYBERQUARTER

Bell Street, Dundee, DD1 1HG



**(3)** 01382 308000

www.abertay.ac.uk/business/cyberquarter



Abertay cyberQuarter's mission is to deliver and enable a portfolio of activities that supports the use of digital technology securely, safely and resiliently, and also drives responsible and secure innovation. Its ethical, collaborative approach helps to de-risk innovation challenges and build a healthy cyber ecosystem.

The cyberQuarter has four key goals and associated objectives: driving applied research, enabling a collaborative network, supporting cyber innovation, and facilitating community engagement and civic participation.

### **CENSIS**











CENSIS is a not-for-profit innovation delivery organisation focused on the development and deployment of the advanced enabling technologies that are changing our world. It specialises in fast-tracking new products and services for global markets. It also helps companies adopt digitalisation and use enabling technologies to generate quality, efficiency, and performance gains.

Supporting multiple end markets, CENSIS can identify opportunities and deliver solutions at pace and with purpose. As trusted, independent adviser, it works with private businesses and the public sector, helping hundreds of organisations of all sizes and types to innovate.

Its 20-strong team comprises industry-served engineers with significant expertise, alongside business generation and project management capabilities.

## **CPI - MEDICINES MANUFACTURING INNOVATION CENTRE**

1 Netherton Square, Paisley, PA3 2EF

01740 625150

www.uk-cpi.com

x.com/ukcpi



MMIC can support Scottish companies with their pharma manufacturing and digital innovation projects, including access to technical expertise and help securing project funding.

CPI's Bid Development team helps SMEs aligned with its capabilities identify relevant grant funding streams and build consortia to drive collaborative research and development projects. The team provides end-to-end support all through the application process.

For companies seeking private investment, CPI provides fundraising support through fully funded programmes, or on a bespoke one-to-one basis. Fundraising support can range from basic signposting to connecting companies with relevant investors in its network. CPI itself can also act as a value-adding investor in high-growth-potential companies.

## DIGITAL HEALTH AND CARE INNOVATION CENTRE (DHI)

1st Floor, Suite B, Inovo Building, 121 George Street, Glasgow, G1 1RD



**(3)** 0141 444 7074

www.dhi-scotland.com

x.com/dhiscotland

The Digital Health and Care Innovation Centre (DHI) is a national resource, a key enabler, and a catalyst for change. It occupies a unique and visible position at the heart of Scotland's digital health and social care innovation ecosystem. DHI collaborates with industry, health and care providers, academia, and education providers, wider public sector services, and citizens to co-design and transform great ideas into digital health and social care solutions.

The centre supports companies and entrepreneurs through various one-to-one and one-to-many services, including events, co-design workshops, and innovation clusters. It connects companies with the digital health and care ecosystem, helping create the conditions for effective collaboration.

## GLASGOW RIVERSIDE INNOVATION DISTRICT – UNIVERSITY OF GLASGOW

- Gilmorehill Campus (main campus), University Avenue, Glasgow, G12 8QQ
- **(3)** 0141 330 2000
- www.glasgowriversideinnovationdistrict.com
- x.com/glasriverside



The Glasgow Riverside Innovation District (GRID) at the University of Glasgow is a partnership between the University of Glasgow, Glasgow City Council and Scottish Enterprise. It's situated in the heart of Glasgow along the banks of the Clyde.

Building on a legacy of research excellence and entrepreneurial strength, GRID harnesses major educational, institutional, and cultural assets to foster innovation, creativity, and commercial excellence. Innovative companies from various clusters – from health, net zero, and quantum, to the creative industries and enabling tech – locate there to live, work, and innovate near top talent and world-leading research, technology, and infrastructure.

## INDUSTRIAL BIOTECHNOLOGY INNOVATION CENTRE (IBIOIC)

♠ Inovo Building, 121 George Street, Glasgow, G1 1RD



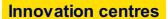




The Industrial Biotechnology Innovation Centre (IBioIC) was established in 2014 to stimulate the growth of the industrial biotechnology (IB) sector in Scotland.

IBioIC is recognised as a European centre of excellence. It connects world-leading industry with outstanding academic expertise and government to bring new IB processes and products to the global market through a range of collaborative innovation projects that foster academic-business partnerships and are co-funded by business.

IBioIC facilitates collaborations, provides bioprocess scale-up capabilities, creates networks, and develops skills and training provisions. It has more than 260 industry members, more than 70% of which are small or medium-sized enterprises (SMEs) or micro companies.



### MEDICAL DEVICE MANUFACTURING CENTRE

Heriot-Watt University, School of Engineering and Physical Sciences, Earl Mountbatten Building, Edinburgh, EH14 4AS









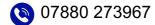
The Medical Device Manufacturing Centre (MDMC), headquartered at Heriot-Watt University and funded by Scottish Enterprise, is a pan-Scotland collaboration among five universities (Heriot-Watt, Edinburgh, Glasgow, Dundee, and Robert Gordon).

It offers free support to Scottish companies in medical device development, providing expert advice on manufacturing, engineering, regulatory matters, funding, and sustainability.

MDMC's team of Technology Specialists assists companies with the translation of medical device concepts into small-batch commercial prototypes by offering technical expertise, state-of-the-art equipment, and access to health informatics and NHS collaboration. Additionally, the MDMC provides support for clinical trial design.

### MICHELIN SCOTLAND INNOVATION PARC

♠ Baldovie Road, Dundee, DD4 8UQ



www.msipdundee.com





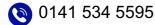
Michelin Scotland Innovation Parc (MSIP) offers an ideal space for businesses and innovators focused on the sustainable mobility and decarbonisation sectors.

With state-of-the-art facilities, business support, and access to industry expertise, MSIP targets start-ups, SMEs, and large enterprises looking to scale innovative green technologies. Eligibility criteria typically include companies working on clean energy, sustainable transport, and related sectors, with a focus on projects that contribute to a low-carbon economy.

MSIP also offers networking opportunities, research partnerships, and access to funding – enabling an ecosystem of collaboration and growth for those addressing global environmental challenges.

# NATIONAL MANUFACTURING INSTITUTE SCOTLAND (NMIS)

3 Netherton Square, Paisley, PA3 2EF









The National Manufacturing Institute Scotland (NMIS) works with businesses of all sizes, from all sectors, from across Scotland, the UK, and beyond. The goal is to find technology solutions from NMIS's growing network of world-class manufacturing research and development facilities to help these businesses succeed.

NMIS aims to turn brilliant ideas into reality, at industry speed. Coming from diverse backgrounds, its passionate team works alongside industry, academia, and the public sector to solve problems, train the next generation of makers, engineers, and inventors, and generate creative ideas that will change how things are made and protect the planet.

### PIONEER GROUP

27 St Christopher's Place, London, W1U 1NZ



thepioneergroup.com



Pioneer

Pioneer Group has 12 locations across the UK and Ireland, making it the largest community of science and technology companies in Europe. The group's mission is to help high-tech businesses thrive as they tackle challenges to both human and planetary health.

Pioneer provides mission-critical real estate combined with venture building and venture investment in powerful sector-specific communities in order to create environments in which businesses are more likely to succeed.

The group's two Scotland locations – BioCity Glasgow and Edinburgh Technopole – are part of the Midlothian Science Zone, a world-leading centre of research excellence in animal health and life sciences that offers access to an unrivalled pool of talented university students and a strong, established scientific community.

### **ROSLIN INNOVATION CENTRE**

Charnock Bradley Building, The University of Edinburgh Easter Bush Campus, Midlothian, EH25 9RG









The Roslin Innovation Centre is located at the heart of the University of Edinburgh's Easter Bush Campus. It provides a thriving ecosystem for innovation and focuses on supporting entrepreneurship, growth, and commercialisation opportunities.

Roslin Innovation Centre provides flexible laboratory and office space for companies undertaking strategic, commercial, and collaborative research in animal bioscience, aquaculture and agri-tech (the 3As) and One Health sectors. It is also the home of the Agritech Hub for Data-Driven Innovation (DDI), part of the Edinburgh and South East Scotland City Region Deal.

## RURAL AND VETERINARY INNOVATION CENTRE (RAVIC)

Rural and Veterinary Innovation Centre (RAVIC), 9 Inverness Campus, Inverness, IV2 5NA







The Rural and Veterinary Innovation Centre (RAVIC) in Inverness is Scotland's Rural College (SRUC)'s new facility for developing collaborative, high-value links with businesses. Locating research, teaching, veterinary, and consulting services near excellent facilities, infrastructure, and commercial tenancy spaces, RAVIC creates opportunities to realise new innovations in business, technology, products, and services.

RAVIC is also part of SRUC's new School of Veterinary Medicine, enabling place-based opportunities for the next generation of veterinarians. RAVIC is more than a business incubator – its mission is to help drive growth in Scotland's human and animal health, agriculture, and aquaculture industries through collaborative enterprise and innovation.

## SCOTTISH CENTRE FOR FOOD DEVELOPMENT AND INNOVATION

 Queen Margaret University, Queen Margaret University Drive, Musselburgh, EH21 6UU







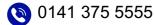


The Scottish Centre for Food Development and Innovation provides Scottish food and drink businesses with product development and technical analysis assistance. The centre collaborates with businesses that are creating, innovating, or redeveloping products to meet nutrition, sustainability, or product quality goals. It designs each project to meet the company's targets and requirements.

At its Queen Margaret University facilities, the centre provides technical and pilot plant equipment for companies to access. It also has a fully serviced sensory suite and offers consumer testing and sensory analysis services which provide reliable data for business growth. The team also provides training for start-ups and food industry professionals.

### SCOTTISH IKE - CITY OF GLASGOW COLLEGE

190 Cathedral Street, Glasgow, G4 0RF



www.cityofglasgowcollege.ac.uk/scottishIKE





The City of Glasgow College is the base for the Scottish branch of the Institute of Innovation and Knowledge Exchange, the UK's professional body for innovators.

Since its inception in 2017, Scottish IKE has been leading the development of entrepreneurial thinking through innovative product and service design. It's a key asset in developing innovation through training and the initiation, development and delivery of partnership-led innovation and applied research projects.

Supporting businesses and organisations of all sizes, from all sectors, Scottish IKE can help you to benchmark your innovation strategies and develop your entrepreneurial capabilities and provide training and mentoring in innovation and digital transformation.

### THE DATA LAB

The Data Lab, Bayes Centre, 47 Potterrow, Edinburgh, EH8 9BT









The Data Lab offers a range of support specifically targeted at entrepreneurs and founders. This includes education packages that cover data management and how to embed a data culture or use data as a competitive advantage.

In addition, The Data Lab provides digital support through platforms such as The Data Lab Community, Funding Finder and more.

### THE NATIONAL ROBOTARIUM

A Heriot-Watt University, Edinburgh, EH14 4AS







The National Robotarium offers business acceleration and incubation support to start-up technology companies, spin-outs and small to medium-sized enterprises (SMEs) that are seeking to develop robotics solutions to address global challenges.

As well as providing access to office space, labs, equipment, and engineering expertise, the centre is a gateway to the Scottish and UK robotics network, research funding, and government support.

### THE UNIVERSITY OF EDINBURGH

Old College, South Bridge, Edinburgh, EH8 9YL









The University of Edinburgh supports the Scottish entrepreneurial ecosystem through a range of activities. It offers educational materials, themed incubators and accelerator programmes, mentorship, business advice, investor readiness support, investor connectivity, and spin-in opportunities.

Through these initiatives, it supports individuals and businesses at every stage, from early-stage enterprises engaged in learning to established companies seeking advanced growth. As a globally recognised university, it connects founders and start-ups with academic expertise to drive business advancement and contribute to a vibrant Scottish entrepreneurial ecosystem.

